


City Planning 642-001
Spring 2025, University of Pennsylvania
Paul R. Levy

Final class

<https://centercityphila.org/bidclass>




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- (a) Looking back: review of class themes
- (b) Looking forward: challenges & opportunities
- (c) New developments redefining the downtown landscape
- (d) Friction of existing reality
- (e) New tools to prompt new development
- (f) Decentralization of work away from CBDs?
- (g) Planning, financing & implementing comprehensive redevelopment of districts

- (h) Final papers

- (i) American political setting



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(a) Looking back:
Downtowns Rebound: released in October 2023



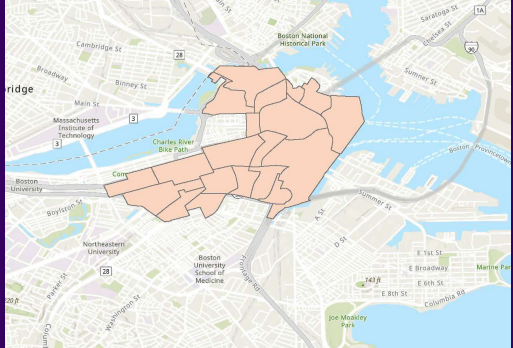

**Analysis of 26 of
 nation's largest downtowns**
 Placer.ai anonymized cell phone data
 Track workers, visitors & residents

Updated to December 31, 2024



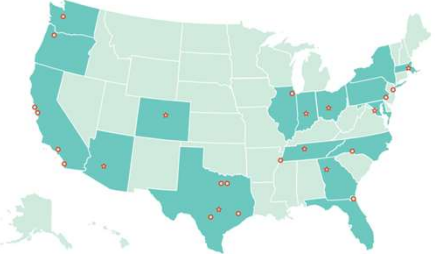

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Downtowns defined: places with at least 30 jobs/acre
At least twice as many jobs as residents
Census blocks; maps created for 26 largest downtowns


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Used the same methodology
26 of the largest downtown (by # jobs)



- *Atlanta, GA
- *Austin, TX
- *Boston, MA
- *Charlotte, NC
- *Chicago, IL
- *Columbus, OH
- *Dallas, TX
- *Washington DC
- *Denver, CO
- *Fort Worth, TX
- *Houston, TX
- *Indianapolis, IN
- *Jacksonville, FL
- *Los Angeles, CA
- *Lower Manhattan, NYC
- *Memphis, TN
- *Midtown Manhattan, NYC
- *Nashville, TN
- *Philadelphia, PA
- *Phoenix, AZ
- *Portland, OR
- *San Antonio, TX
- *San Diego, CA
- *San Francisco, CA
- *San Jose, CA
- *Seattle, WA

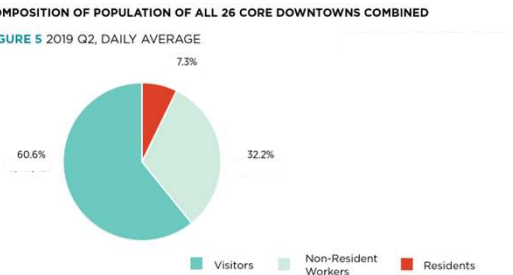
*State Capital




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2019/2024 Placer's three categories:
Non-resident workers; residents; visitors
(shoppers, tourists, those coming for service)

COMPOSITION OF POPULATION OF ALL 26 CORE DOWNTOWNS COMBINED
FIGURE 5 2019 Q2, DAILY AVERAGE



Category	Percentage
Visitors	60.6%
Non-Resident Workers	32.2%
Residents	7.3%



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Origin of the term: "Downtown"

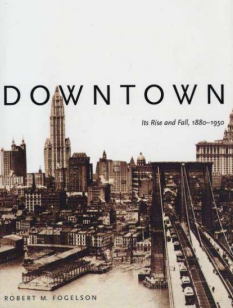
Downtown: American term invented after Civil War 1870s

"City Center" European term also applied to pre-civil war U.S. cities:

A mixed-use place, combining business, culture & residential, usually adjacent to the port

American downtowns: tended toward single use; & with few height limits, office squeezed out lower density uses

Supported by public transit



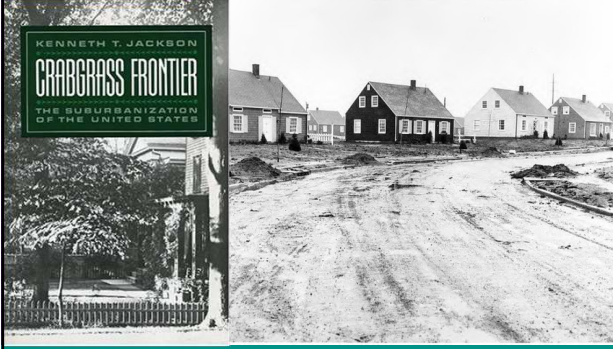
ROBERT M. FOGELSON

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Pattern of suburbanization & redlining

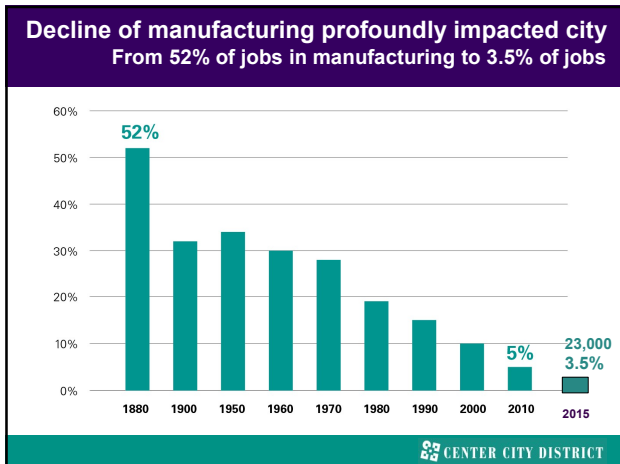
Political decentralization; loss of urban dominance



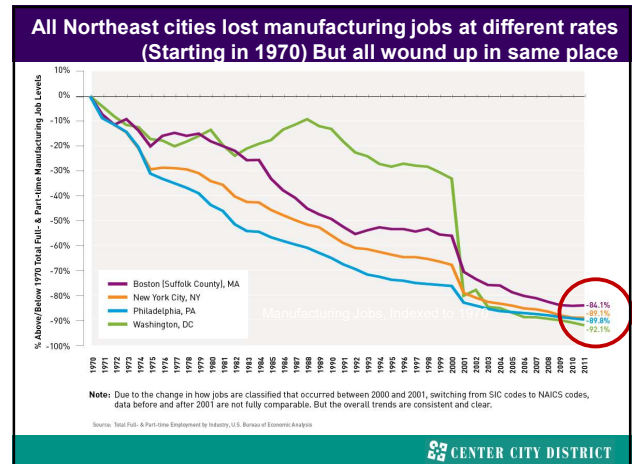
KENNETH T. JACKSON
CRABGRASS FRONTIER
THE SUBURBANIZATION OF THE UNITED STATES

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Fully realized in Houston



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But Philadelphia did not completely demolish its past



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A substantial amount of preservation



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Like many cities: Reinvestment in regional transit
Ongoing challenge of funding



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Downtowns across the country diversified
in the first two decades of 21st century



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In addition to places of work
Arts, entertainment & sports grew robustly



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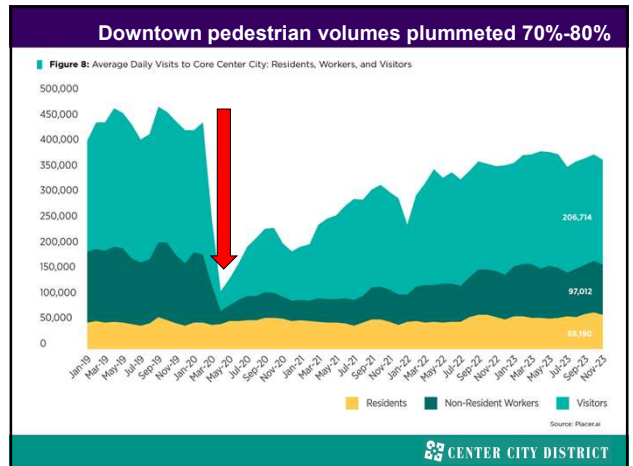
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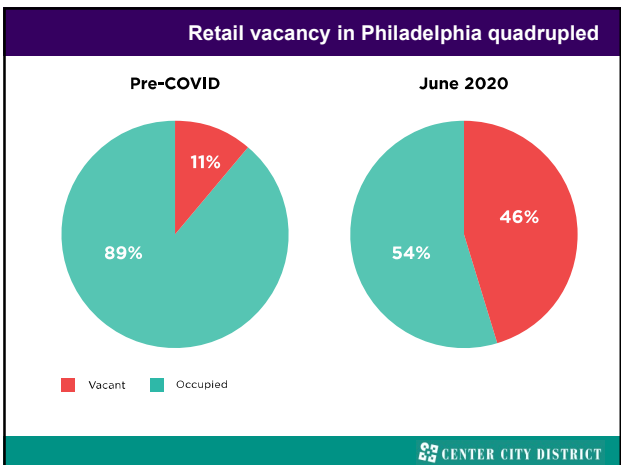
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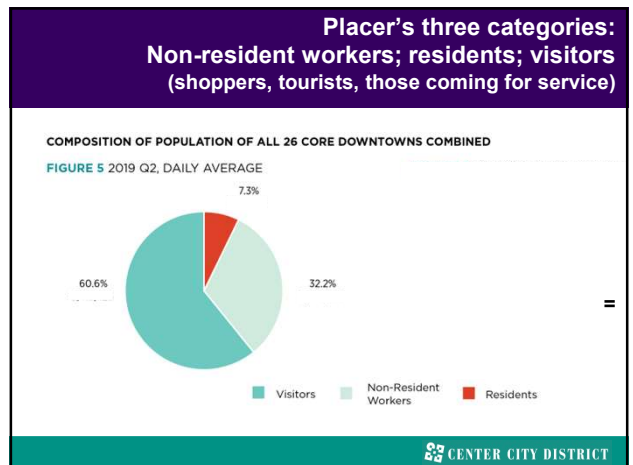
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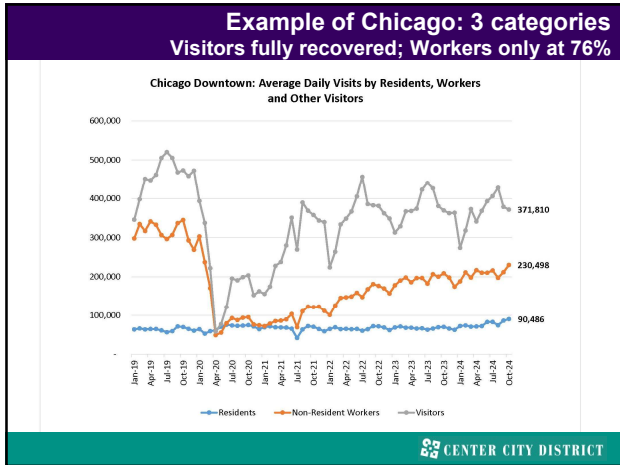
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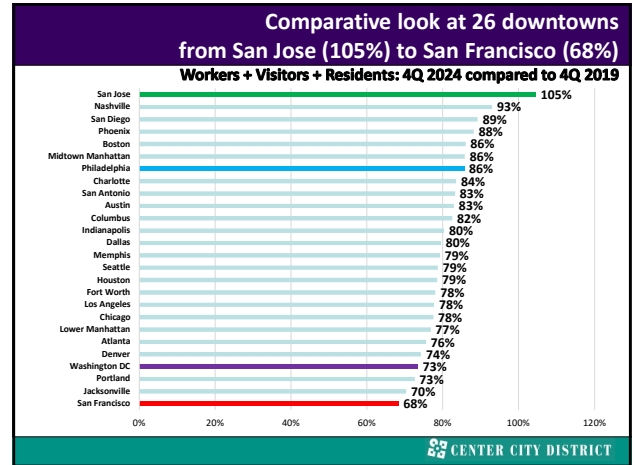
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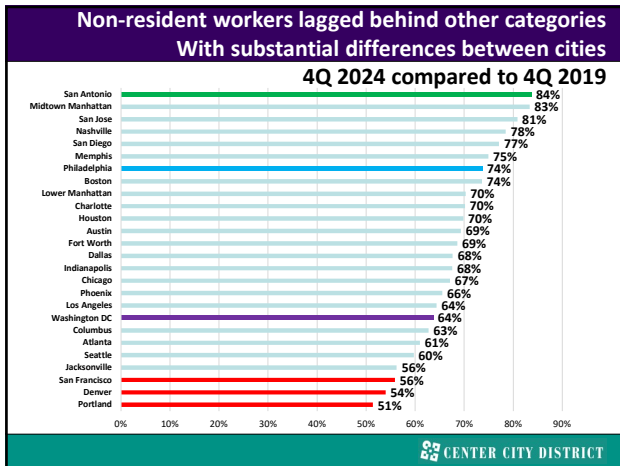
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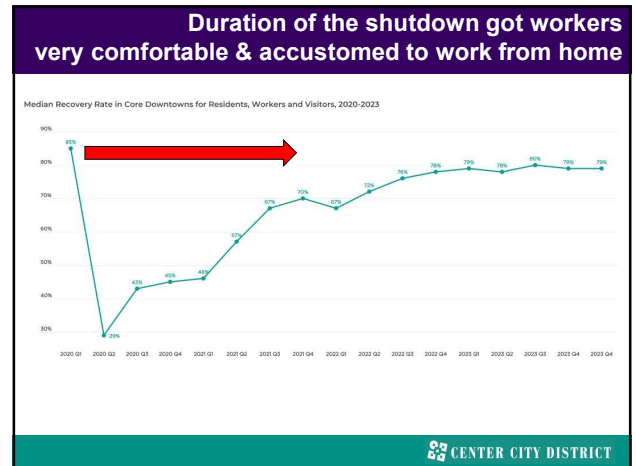
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Factors influencing the return to work (RTO)

SWAA March 2025 Updates

Jose Maria Barrero, Nicholas Bloom, Shelby Buckman, and Steven J. Davis

6 March 2025

Latest survey wave included: February 2025

To sign up for regular results updates, please sign up [here](#).

* Many thanks to Mert Akan and Diego Álvarez for excellent research assistance.

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Surveys find: 61.4% full time return; 12.9% fully remote

By Early-2025: 13% of Full-Time Employees Were Fully Remote, 61% Were Full-Time on Site, and 26% Were in a Hybrid Arrangement

Source: Responses to the questions: For each day last week, did you work a full day (6 or more hours) and if so where?

Notes: We compute the percent of full-time (i.e. work 5+ days/week) wage and salary employees who either i) worked all their days on business premises; ii) worked some days on business premises and some days at home; or iii) worked all all days at home during the survey's reference week. Then we show the percentage for each group. The sample covers the November 2024 to February 2025 waves of the SWAA. We re-weight the sample of US residents aged 20 to 64 earning \$10,000 or more in a prior year to match CPS shares by age-sex-education-earnings cells.

N = 13,498

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Irreversible disruption/ transformational moment? Generalizing about the future after too little time? What about another disruption? Major recession?

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CCD report: variables that impact recovery

- (1) the composition of downtown economy/employment
- (2) the length of commute for workers
- (3) Urban design & development patterns (transit)
- (4) perceptions of safety

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Working from home varies significantly by industry

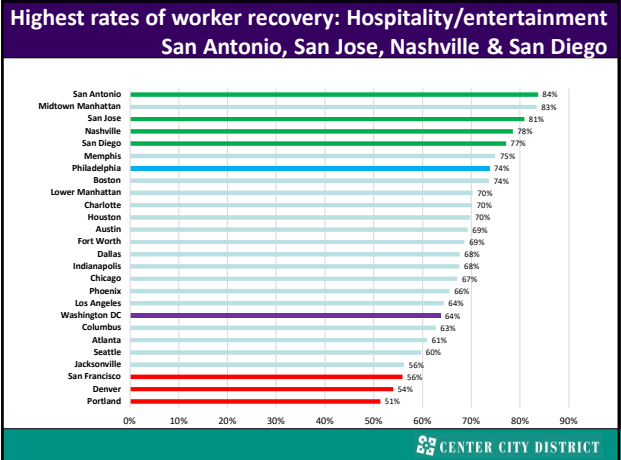
Working from Home is Most Prevalent in Finance, Tech, and Professional and Business Services Sectors

Current working from home: All wage and salary employees

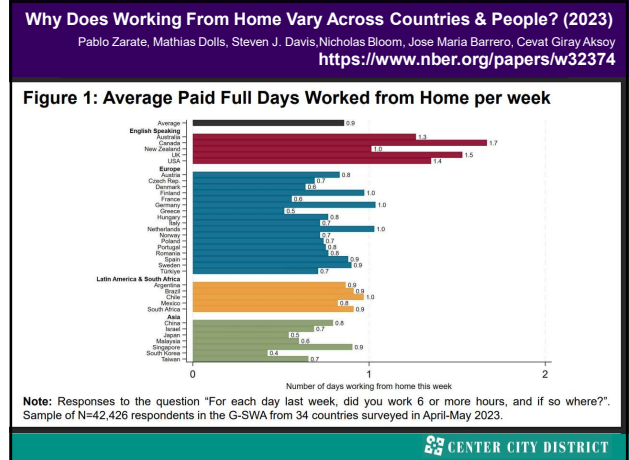
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Cities with lowest recovery rate of Non-resident workers heavily reliant on IT

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GEERT HOFSTEDE, DUTCH SOCIAL PSYCHOLOGIST
<https://geerthofstede.com/culture-geert-hofstede-gert-jan-hofstede/6d-model-of-national-culture>

The Hofstede Individualism Index (IDV) measures the degree to which individuals in a society prioritize their own interests and those of their immediate family over group interests. It essentially quantifies the strength of the "I" over the "we" within a culture. A

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International comparison

Figure 3: Individualism and WFH

Panel A: All respondents **Panel B: College graduates**

Note: The figure plots the Average Full Paid Days WFH and Hofstede's Individualism index. Panel A. Average Full Paid Days WFH calculated among all respondents in the G-SWA. Panel B. Average Full Paid Days WFH calculated among college graduates only.

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College graduates
<https://geerthofstede.com/culture-geert-hofstede-gert-jan-hofstede/6d-model-of-national-culture/>

Culture Drives WFH

Explanatory Variable % Contribution

- No. Variables
- Culture (Individualism)
- Age (Age)
- Location (Urban/Rural)
- Income (Income)
- Gender (Male/Female)
- Self-Paid (Self-Paid)

Average Full Paid Days WFH and an Individualism Index

Source: Why Does Working from Home Vary Across Countries and People? Zarate et al, April 2024

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And yet, what is being promised here.....?
Philly-area coworking spaces are expanding

Entrepreneurs and remote workers pay to be "part of something bigger" at a modern, flexible, collaborative office.

Goodwin, the branding agency founder, uses WeWork spaces throughout the country when he travels for work. He said he feels the same sense of "community and culture" at the other locations as he does in his Philly home base.

"It feels good to be a part of something bigger," he said.

The benefits of flexible workspaces in the heart of local communities are countless and include reduced commutes enabling employees to work in local hubs close to home.

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(2) Significant differences in the rate return of workers based on their distance & mode of commuting

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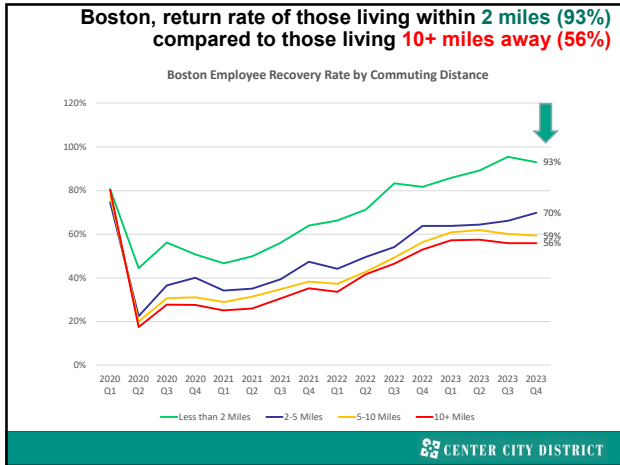
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In Midtown Manhattan in the return rate of those who live within 2 miles (104%+); compared to those who live 10+ miles away(60%)

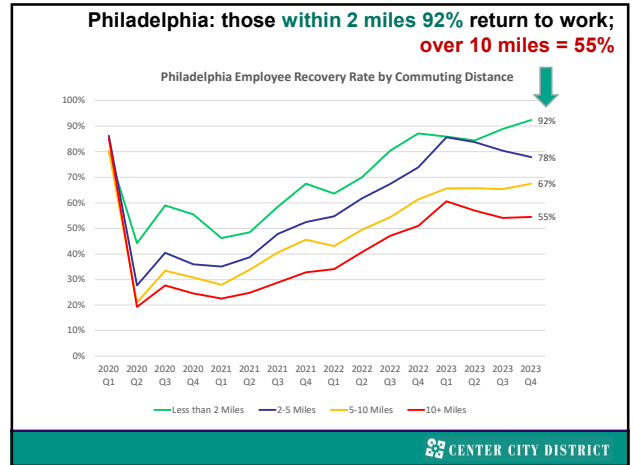
Midtown Manhattan Employee Recovery Rate by Commuting Distance

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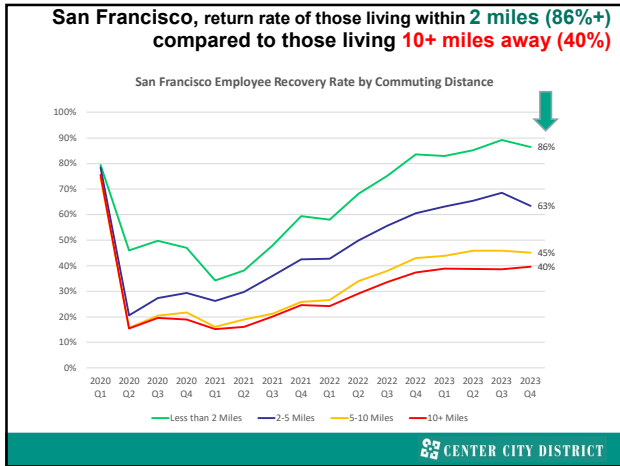
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CBRE report : Return to office in Australia

Across all of Australia RTO increased from 70% of 2019 levels in Q4 of 2023 to 76% in first half of 2024

But the midweek peak in Largest cities Sydney & Melbourne was only 71%

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Smaller cities: Perth & Adelaide with shorter commutes

Mid-week peak RTO

96% of 2019 in Perth
94% of 2019 in Adelaide

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Less demand drives the "flight to quality" From Class B & C to Class A

Class B & C buildings less amenities, lower rents, struggle due to weak demand

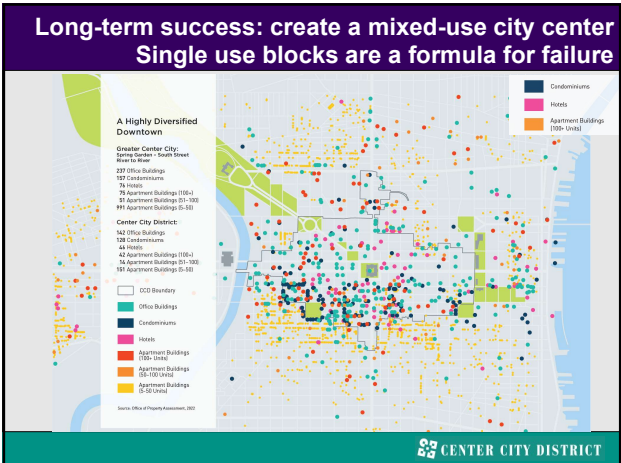
Class A buildings, more recently constructed or renovated with higher level of amenities, are successfully retaining & attracting tenants, sustaining rents.

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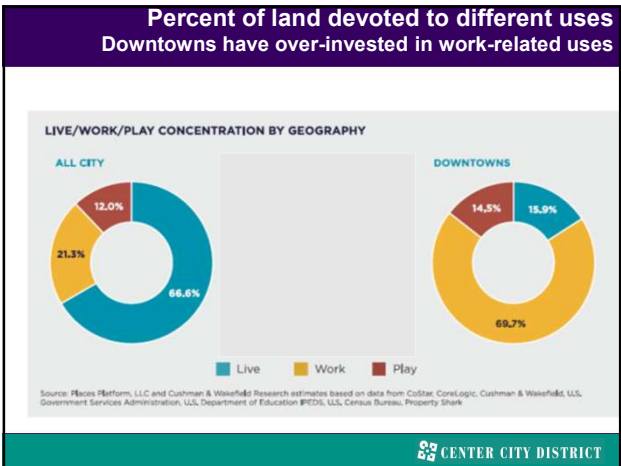
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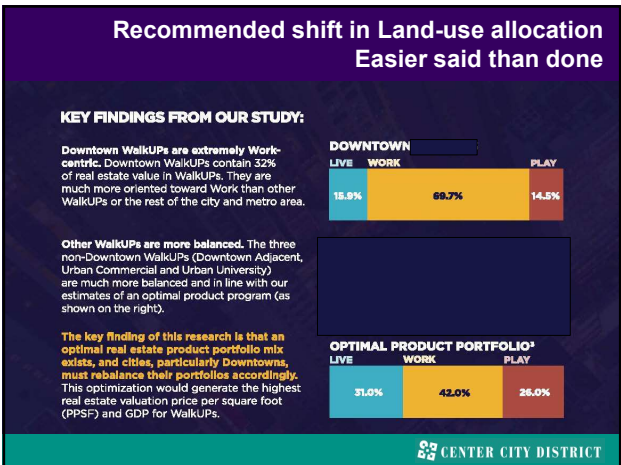
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Alterra: Not all vacant office buildings can be converted
For current renovation of 1701 Market Street
Office floorplate lays out well for conversion to apartments
<https://alterraproperty.com/what-makes-1701-market-st-suitable-for-a-residential-conversion-it-checks-every-box/>



OFFICE FLOORPLAN



RESIDENTIAL FLOORPLAN



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401 Market: inefficiency of floorplate
does not make it competitive for market-based pricing
(only 80% is reusable for residential based on code)
Many larger square office buildings constructed after 1980
don't work at all & probably should remain office
But this one is 69% vacant



Current (Office) Floorplan - 8th Floor (Typical)



Converted Floorplan - Typical Floor



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So the job is about more than recovery
Its about reimagination, diversification & rebalancing



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Rethinking office space "Office as destination, not obligation"

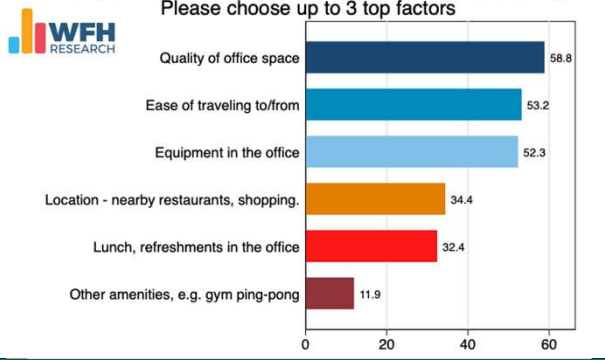


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But also need high quality office equipment & technology

When you work in an office, how important are the following?
 Please choose up to 3 top factors



Factor	Percentage
Quality of office space	58.8
Ease of traveling to/from	53.2
Equipment in the office	52.3
Location - nearby restaurants, shopping,	34.4
Lunch, refreshments in the office	32.4
Other amenities, e.g. gym ping-pong	11.9

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This also reinforces to "flight to quality"
From Class B & C to Class A



Class B & C buildings less amenities, lower rents, struggle due to weak demand

Class A buildings, more recently constructed or renovated with higher level of amenities, are successfully retaining & attracting tenants, sustaining rents.

Well-enough capitalized to reinvest in new amenities



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(c) New developments are redefining the landscape
<https://e-housing.jp/post/tokyo-mixed-use-developments>

Why Mixed-Use Developments Are Tokyo's Answer to a Sustainable Future



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Projects directly linked to high-quality transit
Reducing barriers to commuting



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Tokyo Midtown Yaesu: completed in 2023



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- **Offices:** Each floor provides up to 4,000 square meters of office space, catering to both multinational corporations and startups.
- **Commercial Facilities:** Spanning from the basement to the third floor, the retail zone hosts 57 stores. Many focus on Japanese craftsmanship, such as specialty washi paper shops and traditional tea sellers, adding cultural significance.¹
- **Hotel:** The Bulgari Hotel Tokyo, located on the top floors, offers luxurious accommodations with unique dining experiences, such as the Michelin-starred Bulgari II Ristorante.²
- **Elementary School:** The integration of a municipal elementary school reflects Tokyo's efforts to build family-friendly urban hubs, reducing the need for families to move to suburban areas.
- **Bus Terminal:** The underground Bus Terminal Tokyo Yaesu improves access to regional destinations like Narita Airport and Mount Fuji, streamlining travel.²
- **Rooftop Terrace:** Designed with seasonal flowers, the rooftop terrace encourages relaxation and offers breathtaking views, fostering a connection with nature amidst the bustling city.

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Beijing Century City
[Beijing Century City - KPF](#)



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Mixed-use, public space

a mixed-use development of office and residential buildings that will form a new civic nucleus, provide public space at the heart of the site and form physical connections with the CDB on the south.

BCC comprises office and residential elements, each entity designed as a series of smaller buildings. The offices are configured as three interconnected buildings while the residential section is made up of two linked up towers.

At the junctions where individual buildings meet, a series of internal and external spaces are formed. Spread across the development, these junctures create public, semi-public and private amenity spaces.

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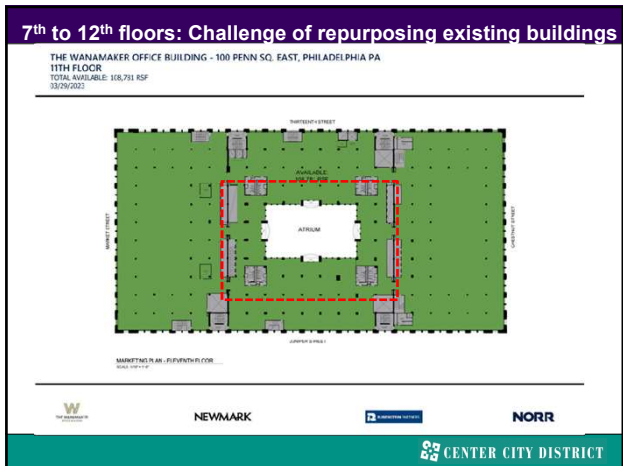
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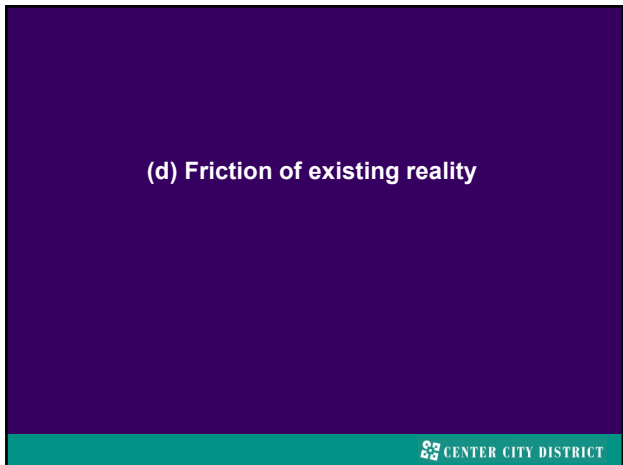
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Frequent doors, openings create variety



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Variety & continuity produce activity



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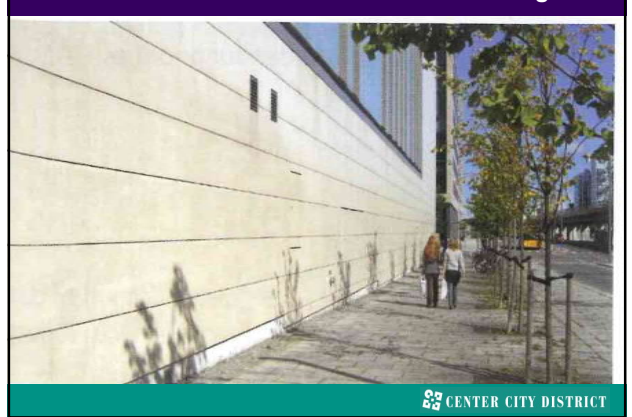
Diversity & smaller scale; stores spill onto street



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Rather than blank & boring walls



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Market East: Legacy 1960s & 1970s urban renewal



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A surprising number of blank & monolithic facades



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But starting with streetscape amenities



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Animate & enliven the pedestrian experience



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But start with the basics first



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Renovate all transit shelters & headhouses



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Headhouses block visibility of retail storefronts



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National redesigned upgraded one shelter



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Five remaining headhouses in poor condition All should be upgraded by 2026

*CCD maintained from 1998-2012. Maintenance has significantly deteriorated.

Goals:

- Upgrade Head Houses from Juniper to 10th St.'s
- Commission architect to produce cohesive design

TOTAL PROJECT COSTS
Hard & Soft Costs = \$8 million

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Restore all hanging baskets

● 2 BASKETS PER POLE
TOTAL = 156 BASKETS

TOTAL PROJECT COSTS
Capital & Install = \$225,000 Annual
Maintenance = \$190,000

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Comprehensive planter program

Goals:

- Infill open spaces along Market St. curbs with large pre-fab planters
- Select durable planter that compliments other streetscape furnishings
- Match proposed One planters on West Market

TOTAL PROJECT COSTS
Capital & Install = \$313,500 Annual
Maintenance = \$152,000

101 **CENTER CITY DISTRICT**

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Fill in the gaps with new planters

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Upgrade planters that have not been improved

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With new covers installed elsewhere on the street \$1.8 million funded

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Then address vacant retail

Pop Up Retail

Launch initiative to identify existing retail business looking for a second location, recruit property owners to participate, connect property owners to organizations that specialize in white boxing and secure 6-month rent-free leases to temporarily activate vacant retail space with the potential to transition to full-time tenants.

Cost: \$20,000/space



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March 20, 2023 13



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Activate parking lots

Beer Garden & Food Truck Park

Proposed location:
800 Block of Market Street
South Side

12,500 SF



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March 20, 2023 13



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Beer Garden & Food Truck Park

A section of parking lot on the 800 block of Market Street activated with food trucks and beer garden-style seating. The space will allow for art displays, performances and programming.

Cost: \$500,000

Art Installations: \$100,000



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Vacant street spot

March 20, 2023 14



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Goal is comprehensive redevelopment



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Friction in office districts



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Market Street: Problematic Elements



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Prominent entrance



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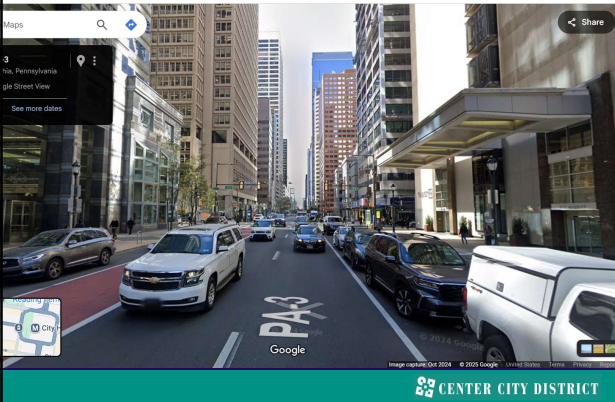
But not very animating retail



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How are existing owners encouraged
To stop looking in the rear view mirror



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What is their motivation to lease ground floor
When 95% of income is coming from upstairs?



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Industry City Brooklyn: 6 million sf of office +
40 major retailers



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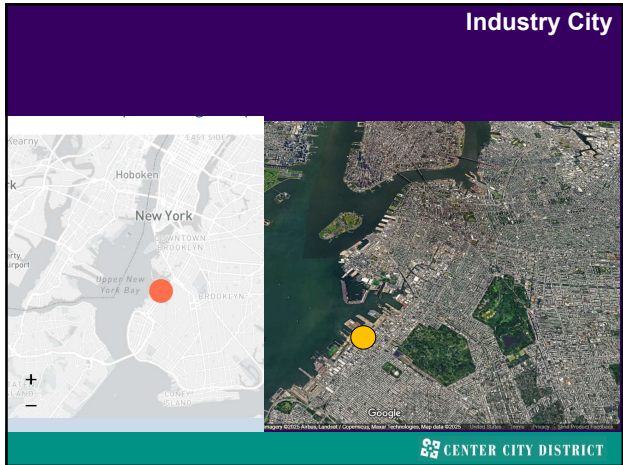
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<https://industrycity.com>



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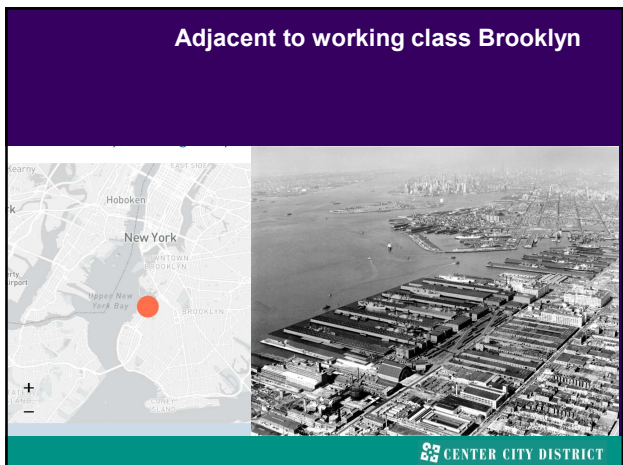
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Great public spaces

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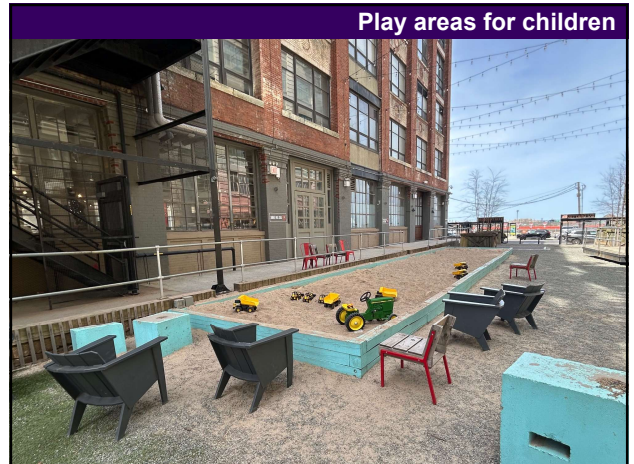
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Amenities

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Play areas for children

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Creative economy, IT & sports related office tenants

INDUSTRY CITY

WORK LOOKS DIFFERENT HERE

Industry City is a vibrant creative hub where startups, established companies, artists, and industrial users thrive. With renowned tenants like the Brooklyn Nets, Fundraise Up, Accenture, and the Brooklyn Chamber of Commerce, networking and collaboration are inherent in the campus' DNA. Nonprofits, biotech, design, services, and manufacturing all come together on one campus.

From exclusive events to industry mixers, IC fosters meaningful connections that can lead to game-changing partnerships. Here, work transcends norms and opportunity knocks.

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Very diverse mix of retail & food

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VP of CBRE for Philadelphia region

A couple of use cases for coworking that did gain speed pre- pandemic are testing a new market, enterprise and satellite for talent.

Coworking is a popular choice for global clients who are testing a new market because there is no capital expense, flexibility and speed to market.

Enterprise gained speed in other markets but I can't point to a single instance in the Philly region. It is costly but you get all of the benefits of above and a customized hospitality aspect.

We did see many companies open a secondary location in coworking to accommodate talent, ie suburban headquartered companies would hire city dwellers and once there were a few, get seats in coworking.

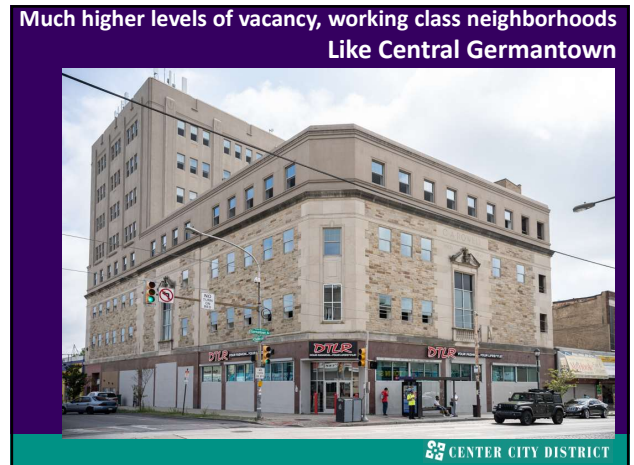
Then you have your solepreneurs, companies in the location for specific projects/ partnerships, etc.

Pandemic hurt the coworking industry and I am not sure that it is back to past levels. I'll see if we have any data- always hard to track since most of it is self-reported by the coworking groups.

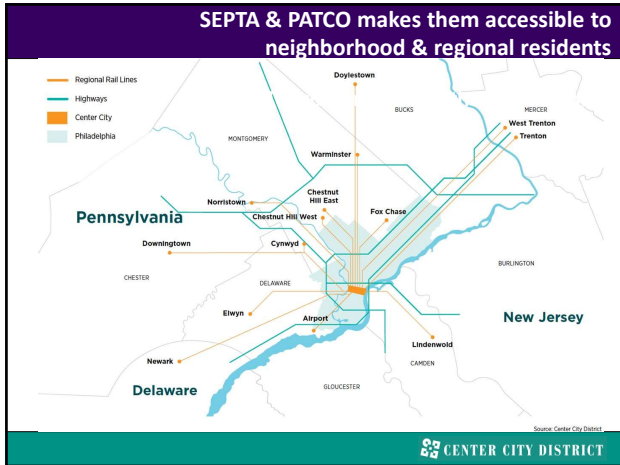
CBRE acquired Industrious at the beginning of the year and created a new business segment called Building Operations and Experience. It wraps up Property Management, Facilities Management and Flexible Working under one banner. There is confidence in the growth of this space from a global level.

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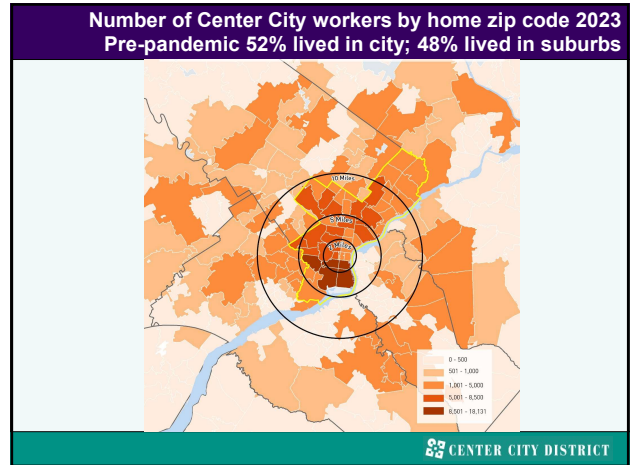
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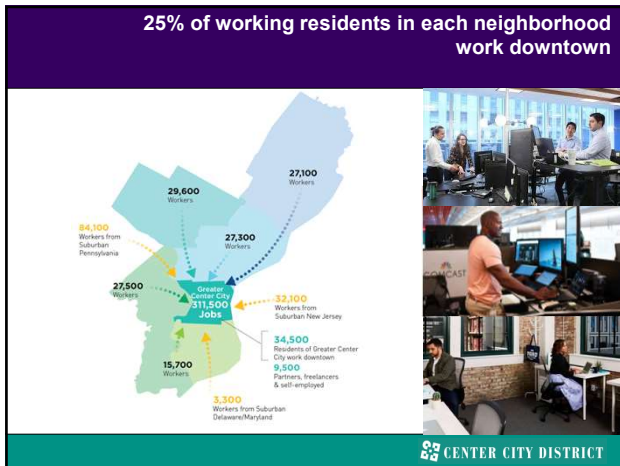
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Vacant office space = lost jobs + lost RE taxes

Based on calculations by the Building Owners & Managers Association (BOMA) pre-pandemic

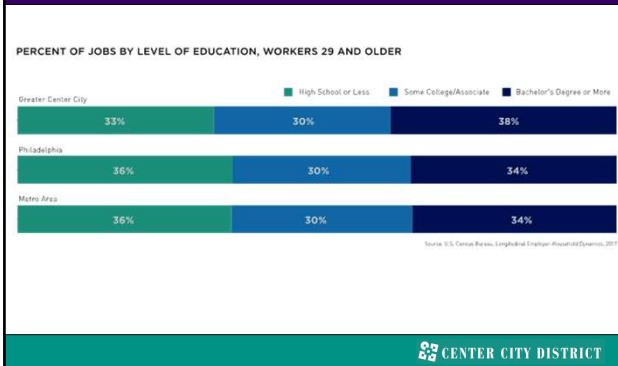
every 1 million sf of occupied office space provided 6,700 office jobs at all skill levels

500,000 sf + 500,000 sf = 1,000,000 sf of office

Source: Center City District

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63% downtown jobs require less than college degree
33% require only a high school diploma
Inclusive growth is about job opportunities, not just housing



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Many blue-collar jobs depend on presence of office workers



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Each 1 million sf office space supports



500,000 sf + 500,000 sf
 = 1,000,000 sf of office

36 janitors, 24 security guards & 10 building engineers.

Employees within buildings **generated \$3.6 million in annual retail sales** in surrounding shops & restaurants; drove demand for transit, taxi & ridesharing jobs.

Business travelers to firms occupying each million sf of office space created annual **demand for 22,000 hotel rooms**

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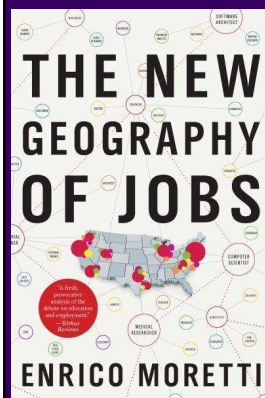


4 types of small businesses

- (1) Neighborhood serving retail; depending on local population; restaurants have opportunity to serve citywide & regional market
- (2) Community based contractors; serving neighborhood with opportunity to connect with larger scale contractors & developers;
- (3) Neighborhood based professional services firms (local lawyers, accountants, designers) with opportunity to connect with downtown, University City & regional employers
- (4) Web-based firms with ability to serve regional, national & global markets

All need access to capital; many must overcome discrimination barriers & benefit from local inclusion programs

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Moretti on dense city centers

Knowledge-intensive jobs form the driving edge of innovation in post-industrial cities. They are not necessarily tied to place. But they draw toward them a solid base of knowledge-workers who are attractive to other firms.

This triggers a process of mutual reinforcement and attraction as knowledge-intensive industries cluster in "geographic agglomerations."

A small number of innovation jobs within start-up, medium & large firms draw at least 6-7 other jobs into their orbit – from other high skilled to moderate skilled to building maintenance and transit jobs.

If environment is competitive & attractive

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What is the path for cities that may have overcommitted to remote-prone industries?



Tech dominance in San Francisco
 38% of office space

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Recommended shift in Land-use allocation Easier said than done

KEY FINDINGS FROM OUR STUDY:

Downtown WalkUPs are extremely Work-centric. Downtown WalkUPs contain 32% of real estate value in WalkUPs. They are much more oriented toward Work than other WalkUPs or the rest of the city and metro area.

Other WalkUPs are more balanced. The three non-Downtown WalkUPs (Downtown Adjacent, Urban Commercial and Urban University) are much more balanced and in line with our estimates of an optimal product program (as shown on the right).

The key finding of this research is that an optimal real estate product portfolio mix exists, and cities, particularly Downtowns, must rebalance their portfolios accordingly. This optimization would generate the highest real estate valuation price per square foot (PPSF) and GDP for WalkUPs.

DOWNTOWN		
LIVE	WORK	PLAY
18.8%	69.7%	14.5%

OPTIMAL PRODUCT PORTFOLIO*		
LIVE	WORK	PLAY
31.0%	42.0%	25.0%

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Is the goal more decentralized clusters of live-work places?

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(g) Do we need new tools to plan, finance & implement comprehensive redevelopment of districts

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Without heavy-handed demolition of entire districts

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Probably required for Market East

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New tools to plan for & implement development & new park amenities/sustainability


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New tools to fund public transit: diversification
<https://www.wri.org/insights/why-cities-need-diverse-public-transit-funding>

4 Cities Looking Beyond Rider Fares to Fund Better, More Resilient Public Transit

December 15, 2021 By Anna Kozlov, Adam Davidson, Theodor Lee, Ben White and Meghan Ho Cover image by Greg Giblin
 Illustration: Scott Price



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Paris, France

In Paris, 48% of the city's transit budget is covered by the Versement Mobilité (VM), a tax on employers introduced in the 1970s. The tax — which applies to companies near the transit network with more than 11 employees, and ranges from 1.6%-2.4% of their gross wages — has been instrumental in supporting the Paris Metro and other transit throughout France.

The Versement Mobilité spreads the financial burden beyond just public transit users. By charging employers, even if their employees do not use public transport, it ensures that everybody contributes to the common good; not only expanding transit access but also improving air quality & reducing traffic congestion. Raising revenue through the Versement Mobilité also subsidizes fares, so rider costs can remain relatively low at €1.75 per trip (\$1.86) or around €86 (\$91) for a monthly travel pass valid in all zones.

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Thinking about tax policy not only to generate revenues to fund services
 But also to create a climate that facilitates job growth,
 expands opportunity & reduces poverty in a competitive regional,
 especially in current US context devolution from federal to local level

Estimated FY25 Local Tax Revenue by Type (\$ in thousands)

TOTAL: \$4,370,458					
Wage & Net Profits Tax	\$1,998,327	Real Property (City Portion)	\$870,462		
SBIT	\$479,791	Real Property (Transfer)	\$136,243	Sales	\$387,254
		Sewerage	\$65,740	Other	\$53,774

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Do BIDs need to play a greater role in response to devolution of authority, to fund more services locally
 But this is not a citywide solution

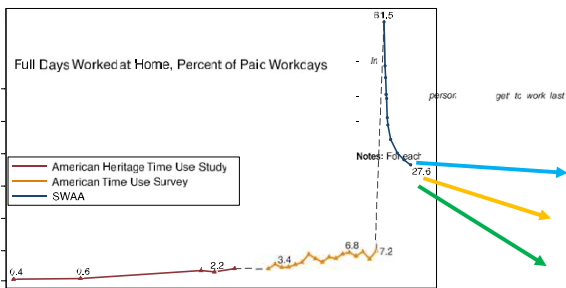


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If this is indeed a transformational period
 Then we need to be rethinking the form of our cities

Full Days Worked at Home, Percent of Paid Workdays



Notes: Forward

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Final paper: What Cities Can Learn from Each Other
 7-8 pages, Due May 10th.

While this final paper should reference class readings and presentations, I would like it to be primarily personal in nature. Most of you come from different cities, regions or countries. Please start by describing your first impressions of Philadelphia when you arrived at the University of Pennsylvania and began to explore areas around the campus and in Center City. What did you like, dislike or simply not understand about Philadelphia's city center in comparison to your hometown or city, or the last place you lived before coming to Penn?

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As tourists, we make comparisons like this routinely when we travel: "Can I imagine living here?" But as city planners, how did you experience, think about and understand the differences in your pedestrian experience, in the quality of retail you encountered, or in the transit system, parks and public spaces, the sense of safety, or forms of housing?

What aspects of Philadelphia's city center might you now want to borrow as models to apply elsewhere for different clients you may have as a practicing professional? What did you observe as realities, practices, or forms of urban design & development that you would consider unsuccessful & reject for application elsewhere? Through readings from this class or other Penn classes, what planning policies or development practices might you want to borrow from other cities as models to apply elsewhere for different clients you may have as a practicing professional to help them create economically vibrant, inclusive & attractive city centers? Finally, what lessons could Philadelphia learn from cities in your home region?

?

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Since much of this class focused on post-pandemic recovery & the need for change in urban development patterns, what do you see as the similarities, or substantial differences between the rate of recovery in the city center of Philadelphia & city centers in your home region? While you should draw on multiple sources of information for this, the market reports that CBRE & Cushman & Wakefield produce may be partially helpful with their focus on office occupancy & development. (attached links)

I am particularly interested in a subject we discussed periodically. We have focused on how rates of recovery within the U.S. may be influenced by the differing mix of downtown industries/professions and how different city centers have varying levels of diversified land-use and live/work patterns.

But what role do you see cultural differences between countries playing, different historical development patterns, the quality and connectivity provided by public transit or different assumptions about the roles and responsibilities of government in accounting for variations in recovery levels that you observe?

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What Cities Can Learn from Each Other 7-8 pages, Due May 10th.

What aspects of Philadelphia's city center might you want to borrow as models to apply elsewhere for different clients you may have as a practicing professional?

What lessons could Philadelphia learn from cities in your home region?

What did you observe as realities, practices, or forms of urban design & development that you would consider unsuccessful & reject for application elsewhere?

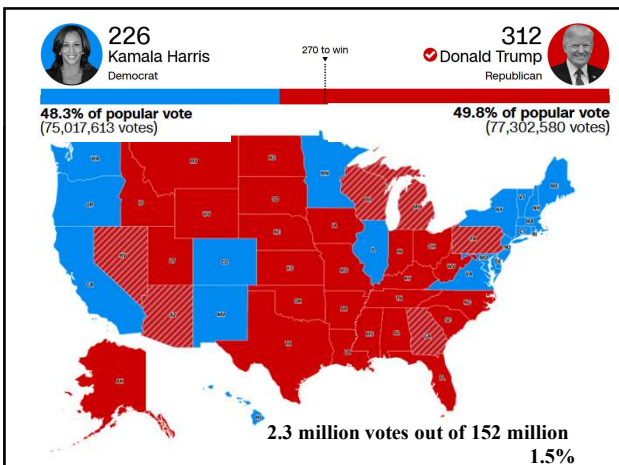
What planning policies or development practices might you want to borrow from other cities as models to apply elsewhere for different clients you may have as a practicing professional to help them create economically vibrant, inclusive & attractive city centers?

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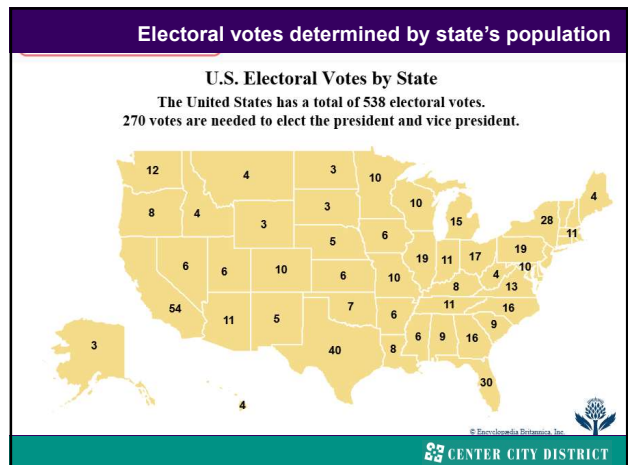
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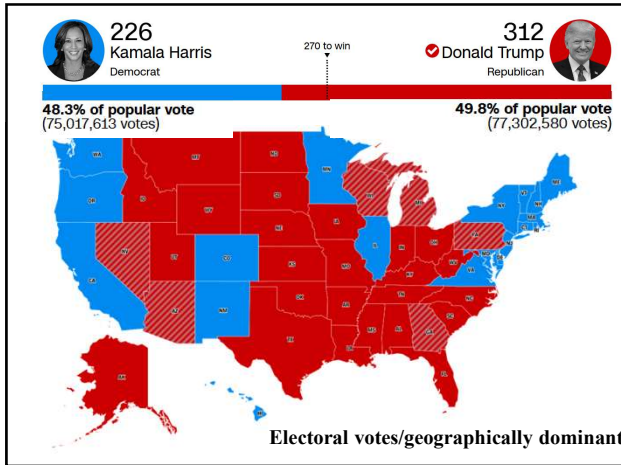
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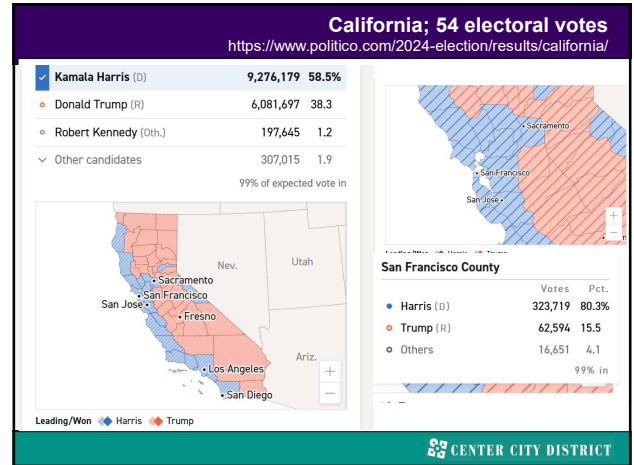
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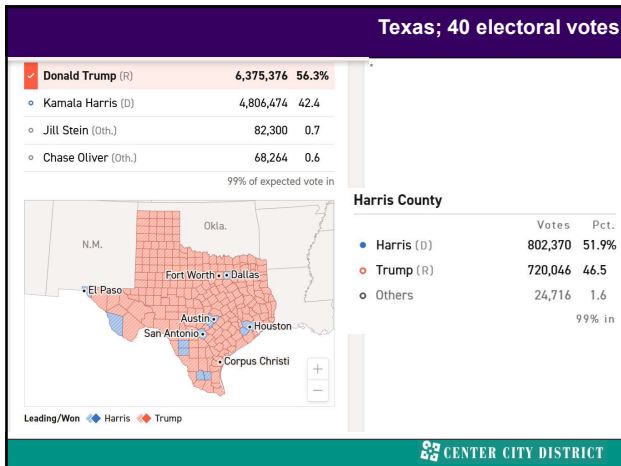
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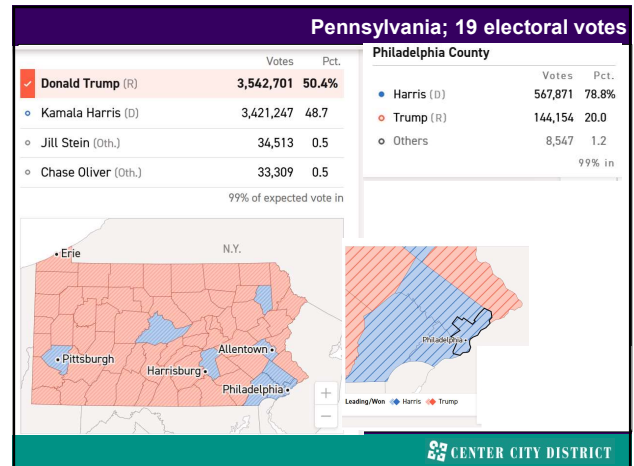
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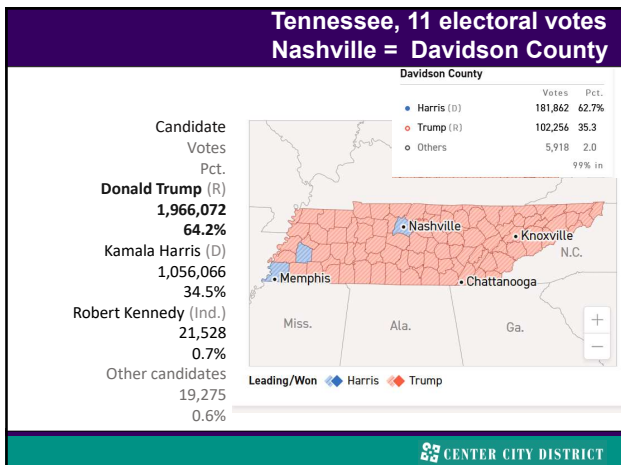
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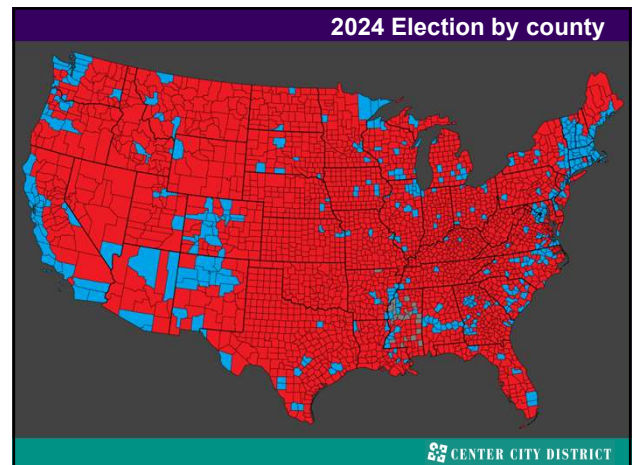
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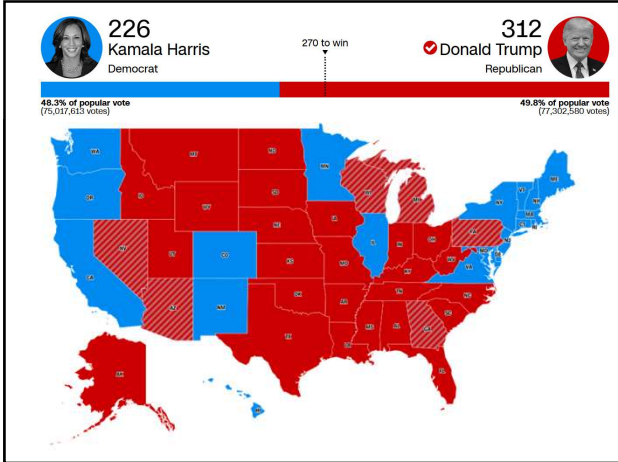
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Very closely divided country

- Inflation & rising cost of living
- Concerns about crime & social disorder
- Concern about illegal immigration
- Overall sense of destabilization in culture & the economy speed of change

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"In other respects, too, the plague marked the beginning of a decline to greater lawlessness in the city. People were more willing to dare to do things which they would not previously have admitted to enjoying, when they saw the sudden changes of fortune, as some who were prosperous suddenly died, and their property was immediately acquired by others who had previously been destitute.

So they thought it reasonable to concentrate on immediate profit and pleasure, believing that their bodies and their possessions alike would be short-lived. No one was willing to persevere in struggling for what was considered an honorable result, since he could not be sure that he would not perish before he achieved it. What was pleasant in the short term, and what was in any way conducive to that, came to be accepted as honorable and useful.

No fear of the gods or law of men had any restraining power, since it was judged to make no difference whether one was pious or not as all alike could be seen dying. No one expected to live long enough to have to pay the penalty for his misdeeds: people tended much more to think that a sentence already decided was hanging over them, and that before it was executed, they might reasonably get some enjoyment out of life."

Thucydides *History of the Peloponnesian War*

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Very closely divided country

Promise of certainty, simplicity, decisiveness in a very challenging period

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